

LBG Career Center

Syllabus

Event Career Workshop “Pimp Your Proposal: How to successfully advance your funding project for national & EU grants”

Speakers Rainer Svacinka & Daniel Spichtinger

PM Christine Hudetz

Time November 25, 2022, 09:00 am – 12:30 pm &
December 02, 2022, 9:00 am – 01:00 pm

Place Talent Garden, Liechtensteinstraße 111-115, 1090 Wien

Language English

Agenda

Day 1

WHEN	WHAT	HOW
09:00 - 09:20	Check-In Brief introduction of participants	
09:20 - 10:30	Why proposals are rejected Best practices for successful proposals <ul style="list-style-type: none"> • How to select a funding scheme • How to structure a proposal Presentation of exemplary call	Input
10:30 - 10:45	Break	
10:45 - 12:30	Proposal development <ul style="list-style-type: none"> • Discussion of call / own project ideas • Development of objectives & work packages 	Interactive group exercise
12:30 – 13:30	Optional networking lunch with speakers	Voluntary lunch (costs not included)
Homework	Prepare funding proposals integrating best practices	Individual / group work

Send proposals to Rainer (rainer@sumo-technologies.com) by November 30th

Day 2

WHEN	WHAT	HOW
09:00 - 11:30	Check-In Proposal defense (20-30 minutes each, in front of “jury”): <ul style="list-style-type: none"> • Each individual / group to present their funding proposals • Questions and feedback for each group 	Interactive discussion & feedback
11:30 - 12:50	Communicating impact in your proposal <ul style="list-style-type: none"> • Best practices for highlighting impact and discussion 	Input
12:50 - 13:00	Workshop feedback	

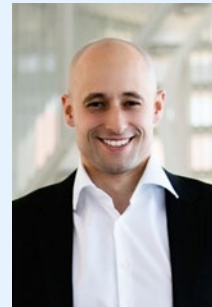
Speakers

Rainer Svacinka, MSc

CEO Sumo Technologies GmbH

Core competencies: Research project management, European and national research funding schemes (Horizon Europe & ERC, Erasmus+, EIC, FFG, AWS)

Contact: rainer@sumo-technologies.com



Profile

- Since 2018 Founder & CEO at Sumo Technologies, GmbH
- Since 2018 Lecturer on Research Project Management at the FH Campus Wien and University of Vienna
- 2010 IPMA Certified Project Manager
- 2007 - 2017 Consultant and Project Manager for RTDS, ICC, BetaTechnology, Boku
- Coach in the IPMA Coaching and Mentoring Program
- Evaluator for the Young Project Manager Award in Austria
- Current projects include: several Erasmus+ projects & ASKFOOD Knowledge Alliance
- MSc in food and biotechnology from University of Natural Resources and Life Sciences Vienna

Mag. Daniel Spichtinger, M.A.

Ludwig Boltzmann Gesellschaft

Core Competencies: EU research policy, open access and FAIR data, Horizon Europe proposal writing

Contact: daniel.spichtinger@lbg.ac.at



Profile

- Since 2018 Ludwig Boltzmann Gesellschaft
- Since 2018 Independent EU Research Policy Specialist
- 2012 - 2018 European Commission, DG Research and Innovation, Senior Policy and Project Officer for Open Access
- 2008 - 2011 RTDS Group, EU Dissemination & Project Consultant
- 2007 European Milestones Project Manager
- 2001 - 2002 Master of European Studies / Contemporary European Politics, University of Bath
- 1995 - 2000 Master in English, combination of Media Studies & History, University of Vienna